

July 2026



FOCUS

COMMUNITY DEVELOPMENT CORPORATION

**ANNUAL
REPORT
2025 -
2026**

Gets people working...

Table of Contents

Executive Director & Board Chair Report	03
Board of Directors	04
Programs & Partners	05
Impacts & Outcomes	06
Success Stories	07 & 08
A Look at Our Year	09
Financial Report	10
Roadmap Timeline	11
Funders & Contact Info	12

Executive Director and Board Chair Report

This year marks 41 years of FOCUS serving Simcoe County and supporting individuals, employers, and communities through meaningful employment services and connections. Our continued success is built on the dedication of our staff, volunteers, and Board of Directors, who share a commitment to creating opportunities where people can thrive, contribute, and achieve their goals.

As our communities continue to evolve, FOCUS remains dedicated to strengthening connections between job seekers and local employers. By supporting individuals in their employment journeys while partnering with businesses and organizations to meet their workforce needs, we continue to help build a stronger, more inclusive workforce across Simcoe County.

Following the expansion with our third location in Wasaga Beach in 2025, FOCUS continues to grow its presence and accessibility throughout the region. Our team works every day to ensure community members have access to the resources, guidance, and support they need to move forward with confidence.

Our staff continue to demonstrate compassion, adaptability, and resilience while responding to the changing needs of the communities we serve. Their commitment to making a difference, whether supporting a job seeker, assisting an employer, or building relationships within the community, reflects the heart of FOCUS.

FOCUS continues to work alongside EmployNext, an employment service powered by SERCO through the Integrated Employment Service Transformation. This partnership provides enhanced access to digital tools, training opportunities, and employment supports, allowing us to better serve both our community members and employer partners.

As we celebrate this milestone, we remain focused on the future by continuing to create connections, expand opportunities, and help people find success.

Organization and Management



**Mike
MacEachern,
Executive
Director**



**Bill Wray,
Board Chair**

Company Values



Accessibility



Responsibility



Reliability



Accountability

We look forward to serving the community we have been a part of for many years while navigating the transition of expanding to Wasaga Beach and area. FOCUS is committed to using government funded resources ethically and for the betterment of our communities.

Mike MacEarchern, Executive Director



Bill Wray, Board Chair



Board of Directors

Bill Wray, President

Diane Munro, Vice President

David Humphries, Treasurer

Gary Munro, Secretary

Jan Tweedy, Director

Cathy Morden, Director

Linda Taylor, Director

Cindy Crozman, Director

FOCUS Community Development Corporation Programs & Partners

[Integrated Employment Service Delivery \(IESD\), Alliston, Angus & Wasaga Beach](#)
SERCO/ EmployNext

MINISTRY OF LABOUR, IMMIGRATION, TRAINING AND SKILLS DEVELOPMENT

The IESD Program model integrates social assistance employment services into Employment Ontario. This new service delivery model is responsive to the needs of job seekers, businesses, and local communities and offers a one-window approach to employment services.

[Youth Skills Spark/Youth Employment Skills Strategy \(YESS\)](#)
EMPLOYMENT AND SOCIAL DEVELOPMENT CANADA

The projects will support 88 youth over three and a half years, helping participants develop the skills necessary to gain employment and stay employed.

The project is a collaboration between FOCUS Community Development Corporation, the local education system, and Nottawasaga Futures.

[Community Partners On Site](#)

- Service Canada
- The Welcome Centre (Newcomer Services)
- Catholic Family Services- Newcomer Services & Youth Counselling
- Ontario Works - Social Assistance
- Contact North - Access to Training & Postsecondary Education
- MCCSS- Probation & Parole
- New Path Youth & Family Services
- CFS Counselling and Well Being
- MCCSS - Ontario Disability Support Program

Impacts & Outcomes

FOCUS' Accomplishments This Year

Helping Our Community

7192 Resource Centre
Visits
226 Jobs Posted
13 Job Fairs

Youth

167 Youth Served
38 Youth Participants
Paid to Learn
Through Youth Skills
Spark

Employer Investments

\$286,975 Invested in Local
Employers and Tools for
Employees

Creating Opportunities

69 Ontario Disability
Supports Clients Assisted
318 Clients with
Disabilities Assisted

Canada Ontario Jobs Grant

5 Employers Accessed
Job Grants
7 Participants Accessed
Training
\$45,741 Invested in Local
Employers

Impact

93% Customer Satisfaction at
Outcome
409 Employed
1,206 Individuals Received
Intensive Services

FOCUS regularly measures many indicators in order to ensure services are meeting the needs of our community.

Client Stories and Testimonials



E

Esha Rajani

4 reviews

★★★★★

2 months ago

I had a very positive experience with Focus Employment Services. The whole team was supportive, professional, and always ready to help me with guidance and resources. They were kind, patient, and truly cared about helping me achieve my goals. A special thank you to Katie and Terri for their kindness, encouragement, and extra support throughout the process. I truly appreciate all the time and effort they gave me. I would highly recommend Focus Employment Services to anyone looking for career support and employment guidance.

1

W

Wayne Dwinnell

★★★★★

3 months ago

D

Dean LaCaprara

Local Guide · 20 reviews

★★★★★

3 weeks ago

New

Used computer/printer without any serious trouble. Staff helpful too!

Press and hold to react

Claudia Simms

Local Guide · 27 reviews · 13 photos

★★★★★

9 months ago

Client Stories & Testimonials

Continued

After unexpectedly losing his job, a client came to FOCUS Employment Services looking for support to get back into the workforce. With assistance updating his resume, applying for jobs, and overcoming transportation barriers, he quickly secured full-time employment. He later achieved his goal of becoming a Personal Support Worker and now works full-time at a local long-term care home.

After nearly a year of unemployment following a business closure, a client came to FOCUS for help finding work. With a professionally updated resume, a direct employer connection, and support purchasing required work footwear, she secured a new position in the hospitality industry just nine business days after registering with FOCUS.

After being laid off following 14 years with the same employer, a client struggled to find work on her own. FOCUS helped her update her resume, provided personalized job search support, and connected her with an employer. She secured a cleaning position, received assistance with required work clothing and safety gear, and successfully completed her probationary period while remaining happily employed.

After relocating to Canada, this client faced barriers including limited transportation and no Canadian work experience. FOCUS helped develop a strong resume, provided job search assistance, and supported the client with transportation and work clothing. After gaining initial employment, the client secured a higher-paying full-time position at Baxter Labs, where he remains employed and is now financially independent.

A Look at Our Year

YOUTH SKILLS SPARK

CREATING YOUR FUTURE.

When in-person learning resumed after COVID, the client returned to school but found the transition overwhelming. Peer interactions and anxiety made it difficult for her to complete the semester, and she withdrew to finish the remainder of high school through online instruction.

With no formal work experience and significant anxiety about joining Youth Skills Spark Employment Services, the client began the program with a personal goal: to actively participate in group activities and answer questions in a group setting over the four-week period.

Throughout the program, she made steady progress. Each day, we saw her trying to build confidence, strengthen communication skills, and take part more fully in group activities. With funding provided for mental health therapy sessions, she was also connected with a local therapist to support her as she prepared to move into a placement. Her first placement was a five-week opportunity at a local flower and gift shop, where she worked closely with the owner to prepare floral arrangements. Although the employer was unable to offer continued employment due to the seasonal nature of the business, the placement provided the client with current, formal work experience and helped her become more comfortable working with new people.

The client then completed a second placement at an animal boarding and pet-sitting clinic. This placement became a meaningful turning point: she remains employed there full-time.

Her growth was also recognized by her family. The client's parent contacted the Program Coordinators to express their appreciation, noting significant improvement since the start of the program and expressing gratitude for the support provided. They noted that they did not know where they would be without the services offered.

Creating
Connections

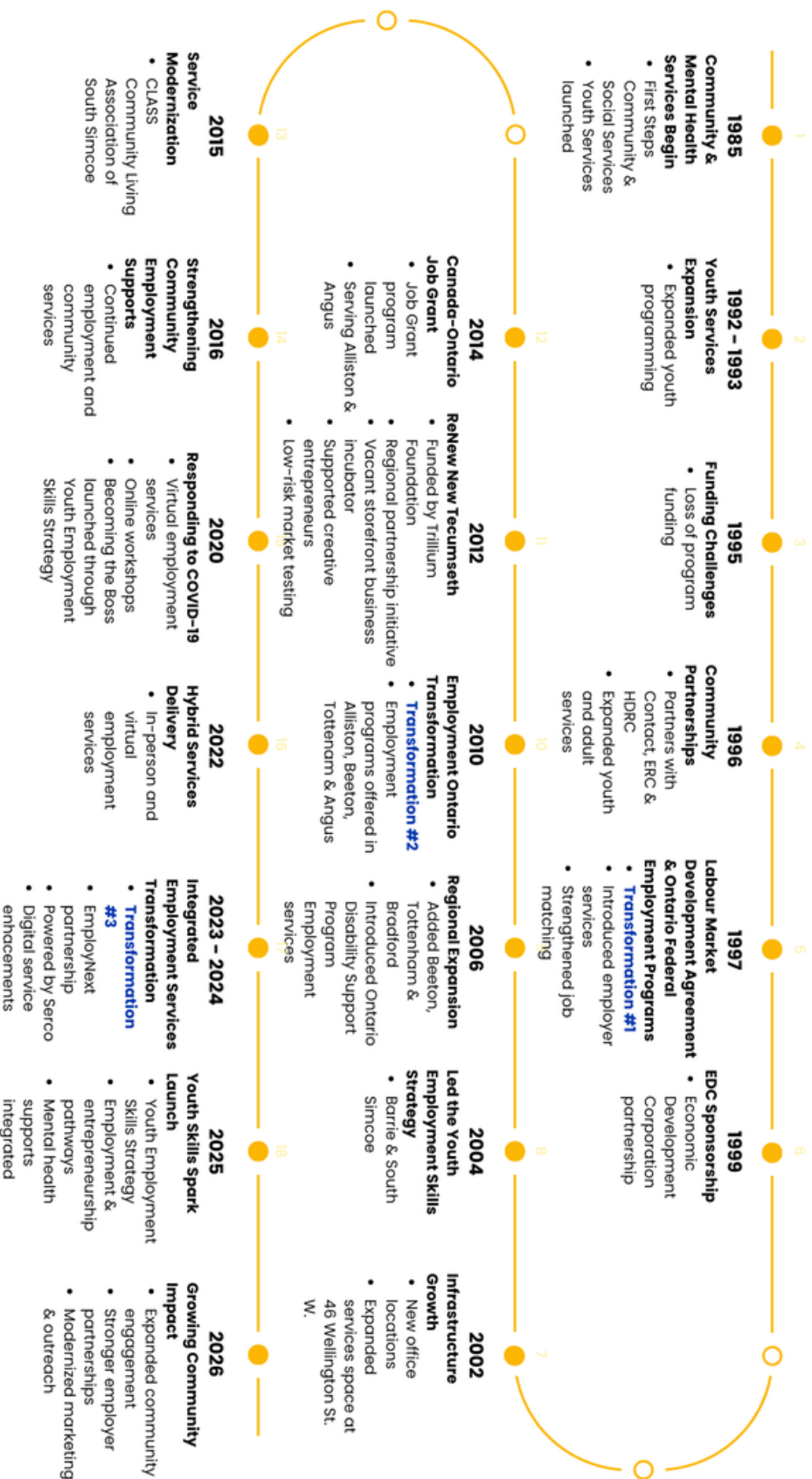


Financial Report

Revenues	
Federal Funding – Ministry of Employment and Social Development	\$362,747
Provincial Funding – Ministry of Labour, Immigration, Training and Skills Development	\$54,231
Integrated Employment Services Delivery (IESD)	\$1,873,240
Fee for Service and Other Income	\$31,409
Total Revenue	\$2,321,627
Expenses	
Payroll and Related Costs	\$1,157,951
Operational Costs	\$327,627
Building and Occupancy Costs	\$281,882
Program Related Costs and Supplies	\$245,984
Employer Investments	\$223,717
Total Expenses	\$2,237,161
Operational Reserve Account	\$84,466



ROADMAP TIMELINE



FOCUS

COMMUNITY DEVELOPMENT CORPORATION



... Gets People Working!

Wasaga Beach

1 Market Lane
Unit #7
Wasaga Beach

Angus

199 Mill St.
Unit #5
Angus

Alliston

46 Wellington St. W.
Unit #2
Alliston

<https://focuscdc.on.ca>
info@focuscdc.on.ca